



## BIS Salamis provides highquality technical management, people and systems.

A Bilfinger Berger Company. BIS Salamis is part of Bilfinger Berger Industrial Services AG, based in Munich, Germany. With roots that trace back to a prominent European construction company founded in 1887, BIS AG is one of the most renowned providers of industrial services in Europe. We offer a comprehensive range of specialized services including maintenance, repair, construction and more for clients in the oil and gas, chemical, petrochemical and utilities industries, just to name a few. With a long history of success and a wealth of experience and expertise, BIS AG has earned the trust of many of the world's largest industrial companies.

**Protecting your assets.** At BIS Salamis we are dedicated to protecting your assets by providing multi-disciplined industrial services that keep your operation running smoothly, safely, efficiently and effectively at all times. From abrasive blasting to painting, insulation, scaffolding and much more — we offer you maintenance solutions and support services designed to achieve performance excellence and meet your specific needs. Combining highly skilled personnel and the latest technology and equipment, our services are innovative, flexible and focused on results.

**Serving a wide range of industries.** BIS Salamis serves industries including oil and gas (offshore and onshore), petrochemical, power/ utilities, liquid natural gas and pharmaceutical plants, among others. Serving the Gulf of Mexico region since 1984, we have earned a reputation for outstanding project management and superior support services throughout the United States, Canada and Europe.



**Working in partnership with our clients.** It is our philosophy to work closely with our clients. We strive to develop strong relationships that will help you achieve your business objectives. At the same time, we are totally committed to providing you with exemplary service above all else. We are dedicated to quality, safety, expertise and reliability — and we bring all of these attributes together to better serve you.

**Solutions-oriented and value-driven.** The bottom line is that BIS Salamis has an outstanding track record of providing diverse, cost-effective maintenance and support services solutions that get results. We deliver proactive, professional services that add value to your operations, improve your performance, extend the life of your facilities and protect your assets.

#### **SERVICES**

- Asset Integrity Management We provide customized management strategies to protect your assets in a cost-effective manner.
- **Maintenance Services** Diverse services are provided to maintain your assets and maximize productivity.
- **Painting/Coatings** We provide expert abrasive blasting, painting and coatings to protect your assets.
- Scaffolding/Access Solutions BIS Salamis provides a wide range of reliable scaffolding systems and alternative access solutions.
- Insulation/Perlite A diverse range of thermal and acoustic insulation systems and solutions are available through BIS Salamis.
- **NDT Inspections** BIS Salamis provides Non-Destructive Testing inspections including radiography, ultrasonics and more.
- **Fire Protection** We administer specialized fire and blast protection services to protect equipment.
- **Environmental Services** We provide environmental clean-up services including vessel and tank cleaning.
- Procurement/Material Supply BIS Salamis provides procurement, material supply and export services delivering insulation, refractory, fireproofing materials and a wide range of related accessories.

# We provide a safe and healthy working environment, encouraging and involving employees in the continuous improvement of safety and environmental performance.

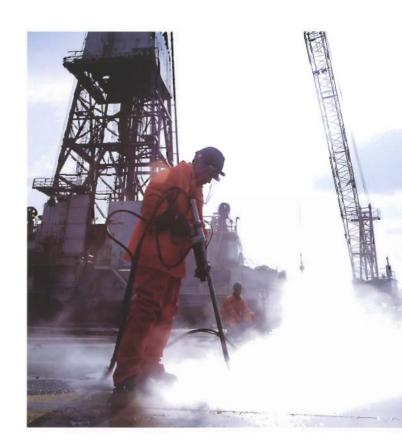
Our team of professionals. The BIS Salamis team is led by project managers who are skilled and experienced in all aspects of our operations and committed to delivering excellence in performance across the board. They are supported by a workforce of highly trained employees who are dedicated to safety and quality in every job they undertake. In addition, by investing in a comprehensive training program for all field personnel, BIS Salamis is able to retain a very high percentage of employees — helping to ensure that the quality of our workforce is maintained.

**Resources you can rely on.** Backed by the worldwide resources of Bilfinger Berger Industrial Services AG, BIS Salamis has access to the finest technology, materials and management systems available anywhere. Our depth of resources also ensures that BIS Salamis maintains the best standard of equipment in the entire industry.

**Safety first.** Our commitment to safety is unsurpassed – and we remain dedicated to protecting people and the environment at all times. With a full-time HSEQ Manager on staff, we have established a positive culture that encourages and involves all employees in the continuous improvement of safety practices. With a strong emphasis on teamwork, we work to ensure safe behaviors, identify risks and strive to achieve zero incidents. Our comprehensive safety program includes regular seminars, site visits, presentations, bulletins and discussions – all designed to audit, monitor and ever improve performance.

Protecting the environment. When it comes to the environment, we believe that success comes only when there is zero impact on nature and humanity. We are committed to protecting the natural environment through informed selection of materials, through minimizing waste and through efficient energy management. BIS Salamis operates an environmental management system accredited to ISO 14001:1996.

**Ultra High Pressure (UHP) Cleaning.** We provide industrial cleaning to a diverse range of clients on both long-term maintenance and individual projects. Our goal is to deliver innovative cleaning solutions in a safe, timely and cost effective manner. Our experience in the UHP cleaning industry ensures that we understand the requirements associated with your industry. We provide cleaning services such as high pressure water jetting up to 40,000 psi; hot pressure washers; heavy vacuuming; chemical cleaning; tank cleaning and drain flow management; non-intrusive processes; RPS monitoring; pressurized on-line solids removal; confined space entry; condenser tube cleaning; manual cleaning and waste removal; vacuum dust removal; spillage clean-up; and lubrication.



### BIS Salamis provides services you can count on.

Over the years, BIS Salamis has built a solid reputation for protecting and maintaining our clients' assets throughout their life, minimizing downtime and maximizing production. We specialize in innovative, reliable, cost-effective solutions that cover a wide range of maintenance and support services for the energy and industrial markets. We are committed to delivering the lowest cost services possible without compromise to the highest standards of safety and quality. Whether you are in need of routine maintenance services or a complicated site access solution, you can rest assured that BIS Salamis is the best choice to meet all of your industrial support services needs.





offshore services throughout the Gulf of Mexico for more than 25 years, and have built a reputation for experienced and capable project management — as well as a commitment to performance excellence. For surface preparation and coatings, tank and vessel cleaning, material supply and much more, we are dedicated to providing an ever-improving standard of service and efficiency. In addition, all field personnel undergo comprehensive safety and skills training and are supported by the highest quality equipment available on the market today.

ASSET INTEGRITY MANAGEMENT We tailor our asset integrity management strategy to meet your individual needs. Our approach to integrity management identifies what needs to be done, where, why and when. By comparing alternative cost options and assessing the risks involved, we develop a risk-based life cycle that results in the best value and optimum results from any maintenance expenditure. In addition, we identify areas where no maintenance is required — allowing you to save money without compromising safety.

**MAINTENANCE SERVICES** Our maintenance services are designed to protect and maintain your assets, keeping your operations running at peak efficiency while minimizing down time. From corrosion management to insulation systems, NDT inspections and much more — we maintain the integrity of your facilities so you can concentrate on production.



# At BIS Salamis, we put service to our customer above all else.

**ENVIRONMENTAL SERVICES** Our environmental and cleaning services are delivered by a team of highly experienced and certified professionals and supported by our Total Management System for procedural techniques and risk mitigation. We offer a full range of vessel and tank cleaning and refurbishment services, as well as LSA/NORM monitoring, removal, treatment and disposal. Our capabilities extend to both offshore and onshore facilities, and we are fully equipped with decontamination chambers, monomunchers and other specialized equipment.

**PROCUREMENT/MATERIAL SUPPLY** We provide comprehensive procurement, material supply and export services in the delivery of insulation, refractory and fireproofing materials and a wide range of related accessories. Our extensive experience in the worldwide sourcing of materials allows BIS Salamis to procure, pack, document and ship materials quickly, efficiently and at competitive prices. And our global resources and proven expertise ensures that materials are always delivered on time to meet your needs anywhere in the world.

BIS Salamis, your multi-service support company. At BIS Salamis we are focused on delivering a full range of multi-disciplined maintenance and industrial support services that protect your assets and keep your operations running smoothly. If you are interested in innovative, cost-effective solutions that add value to your operations safely and efficiently, then BIS Salamis is the right company for you.

Let us put our services to work for you. 1-800-585-2293 www.salamis.com





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